

Insurance Representative

Do you love interacting with people on a daily basis? Are you someone who consistently beats your goals whether it is at work or home? We are looking for dynamic, energetic, full-time or part-time inside sales professionals for positions at our Farmers Insurance agency. You will have the opportunity to work with one of America's insurance industry leaders where great ideas and suggestions are encouraged.

This is not just another job. It is a career if you are ready to work for it. Are you willing to learn and grow professionally, working with individuals who offer valuable experience and insight? Then read on, because we will train you to be the best inside sales representative, sales professional and even offer the opportunity to run your own agency!

As a **Sales Representative** in our **Los Gatos, CA** office, you will help grow the Agency by contributing meaningfully to the acquisition of new customers. You will be trained to use Farmers systems and processes to help customers find the insurance they need. Your local community connections, communication skills and people-oriented personality will be strong assets as you work with social media, and internet requests, calling and reaching out to individual prospects and businesses alike.

A college degree and some sales experience will allow you to manage our programs, track effectiveness, and report results in a timely, professional manner. Strong knowledge of Microsoft Office applications will be required.

If you are a hungry learner, and have a desire to advance your career, you will enjoy participating in our sales training program and obtaining industry licenses, which will enable you to grow professionally in the industry. Take ownership of your career and apply today to join the Farmers Insurance family, where your commitment is directly correlated to your success!

Today, the companies comprising the Farmers Insurance Group of Companies make up one of the country's largest insurers of vehicles, homes and small businesses and provide a wide range of other insurance and financial services products. Among industry leaders Farmers Insurance is the only one founded and headquartered in California.

Farmers is proud to serve more than 12 million households with more than 20 million individual policies across all 50 states through the efforts of over 40,000 exclusive and independent agents and ca 20,000 employees.

Job Information

Company:	Farmers Agency
Location:	Los Gatos, California
Position:	Insurance Representative
Type:	Full-Time or Part-Time
Compensation:	Base salary + incentive potential to quickly reach \$70,000/year based on performance
Contact:	jobs@jpagencies.com
Languages:	Knowledge of French, Spanish or Chinese will be a plus